



Advance Technical Sales is a professionally staffed manufacturers representative that is focused on offering solutions that satisfy the customer's needs. We are committed to long-term relationships backed by 25 years of dedicated service.

THE ATS ADVANTAGE

Multiple Products

By providing the products of many manufacturers, we offer our customers the efficiencies of purchasing multiple products from a single source.

Customer-Driven Approach

We are focused on meeting the needs of our customers. ATS is committed to a strategy that results in a mutually successful partnership.

Product Objectivity

As an independent company representing a broad array of products, we can provide objective solutions. We help our customers make critical distinctions between products and choose the ones that best meet their design goals.

Customer Advocacy

At ATS, we are the primary advocate for our customers with the manufacturer, ensuring satisfaction.

Long Term Commitment

Our customers want a partner who is constant and reliable. With ATS, our customers benefit from local representation.



ADVANCE
TECHNICAL SALES Inc

CEO MESSAGE

At Advance Technical Sales we offer a professional, goal oriented sales organization that covers a four-state region including Texas, Oklahoma, Arkansas, and Louisiana. It is our belief that a successful business is built on the enthusiasm of the manufacturer and representative working together as a team to deliver quality solutions that fulfill the customer's needs. Advance Technical Sales is committed to quality service that will insure the mutual success of the customer and manufacturer.

Richard A. Larsen
President and CEO



PRODUCT CATEGORIES

Power Products

- A.C. and D.C. Fans, Blowers and accessories and more . . .
- EMI/EMC Powerline filters, Single Phase, Three Phase, DC, Medical, Military, IEC Inlet, Power Entry, Standard and Custom

Display Products

- LED based Backlighting and Illumination
 - LED's, LED Strip Lighting, Lenses, Light Pipes, Sockets and Cables
 - LED Driver I.C's
 - TFT Analog and Digital Color LCD
 - Monochrome Character and Graphic Displays
 - Vacuum Fluorescent Display Modules
- and more . . .

Electromechanical Products

- Graphic Overlay Keyboards Dome Switches, Elastomeric Keypads and Piezo Switches
 - Chassis Slides
 - Cabinets, Racks and Fan Trays
- and more . . .

Sensing & Control Products

- Pressure
- Temperature
- Humidity
- Force Sensors
- Flexible Heaters
- Vibration Sensors
- Optical Sensors, IR LED's and Phototransistors
- Vehicle Lighting
- Magnetoresistive, Speed, Position
- Fluid Properties
- Piezo Film
- Torque Sensors
- Smart Sensor I.C.'s that include Compensation, Linearization and A/D Conversion
- Wireless Systems, Low Power, Zigbee, SNAP, Custom Hardware and Software Solutions
- Custom and Standard Controllers for Food service and Dust Collection Systems



ADVANCE
TECHNICAL SALES Inc

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